



## FA Aircraft Sales & Acquisitions specialized in the sales and acquisition of private and corporate aircraft.



FA Aircraft Sales & Acquisitions has assembled a team with the experience and abilities to streamline the entire sales process. With our team we reduce the stress of selling a used aircraft by managing the entire sales process, from pricing and advertising to negotiating, purchase agreements and closing.

Through our acquisition services, we help those who are looking to purchase or upgrade an aircraft, we will identify the right make and model that fits your mission.

If you are looking to sell or acquire an aircraft, FA Aircraft Sales & Acquisitions experienced team will work with you to ensure that you are our top priority!

#### Sales

As a professional aircraft broker, FA Aircraft Sales & Acquisitions sold numerous pre-owned aircraft to private and corporate clients. These have ranged from single engine piston aircraft to the full range of business jets.

FA Aircraft Sales & Acquisitions will strive to differentiate your aircraft from all others. The first step in this process will be to determine the correct market value of your aircraft. We will use historical data and simultaneously assess the market.

This approach takes into account your aircraft component times and overall condition when determining the correct selling price for your aircraft. After accepting our proposed selling price we will start the second step, marketing your aircraft.





# "The relationship with our customers is based on trust and reliability"



"I was quite apprehensive as this was not only my first aircraft acquisition, but it was also a jet. FA Aircraft Sales/Vincent took me through each and every stage of the acquisition step by step, explaining everything to me so that I was completely comfortable at every point of the acquisition. They found me the exact aircraft that I was looking for to suit my mission, within budget, in a market where availability of aircraft was incredibly scarce.

Through their wide network of contacts, they managed to source my highly sought after CE525 off-market which in itself was an extraordinary feat. From dealing with the escrow company, walking me through the entire prepurchase inspection with their deep knowledge of aircraft maintenance, through to the final closing of the purchase, they were methodical and professional throughout.

I cannot praise FA Aircraft Sales highly enough, and I would not hesitate to use them again for my next purchase. Their knowledge, network, honesty, professionalism and total "customer satisfaction" orientation made my purchasing experience both delightful and memorable.

A great bunch of people who were a pleasure to work with and I highly recommend FA Aircraft Sales to anyone who is thinking of acquiring an aircraft."

Garth M - Owner of D&G Jet Leasing

#### Acquisitions

An aircraft buying specialist must not only possess a peerless understanding of the aircraft, but also about the world wide regulations and legal requirements per country.

FA Aircraft Sales & Acquisitions has assembled a team with the experience and abilities to streamline the entire process for aircraft buyers, from selection, budgeting and cost expectations, to negotiating and closing the best deal.

They will guide you through the total process.

"Should I simply buy an aircraft by myself or do I need to choose a partner who can assist me during the buying process of my future aircraft?"



### "Buying or selling an aircraft is a very detailed and daunting process"





#### Marketing

Our aircraft marketing consist out of a presentation, comprising of professional images, a video and an overview of the complete data of your aircraft.

We will make sure that potential customers can find your aircraft. This presentation will be displayed on our own website and on several digital platforms like online marketplaces and social media.

We will also manage the correspondence and inquiries with potential buyers. If a viable offer is presented and accepted by the seller we can start the closing process. We will manage all steps and we provide a valid Aircraft Purchase Agreement.

#### Pre-purchase inspections

This is an essential part of any used aircraft transaction. When you consider to buy an aircraft it makes sense to include some of the PPI (initial aircraft logs, maintenance tracking sheet) during the preparation of a short list.

Before you perform the in-depth inspections you would like to get an rough status about the aircraft you like to add to your shortlist. If the choise for an aircraft is made the complete scope of the PPI will be clearly defined.





## "Above all we collaborate with you throughout the wholesales process and act solely on your behalf"



#### A successful transition of your aircraft

Ferrying your recently bought or sold aircraft is no easy task and requires careful preparation. It is very important to have ferry trips well planned and flawless as to assure a successful transition in the end.

Your aircraft can be followed during the flights via tracking software supplied by FA Aircraft Sales & Acquisitions. You will be fully up to date about your aircraft's current position anywhere in the world.

#### Why Choose FA Aircraft Sales

- Professional team
- Full commitment to Quality
  - Attention to Details
    - Fast response
  - Proven track record
    - Trustworthy





# FA Aircraft Sales & Acquisitions, dedicated experts for aircraft sales and acquisitions!

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